

DEEPAK KUMAR MALLIK
 Supply Chain Excellence



Profile Summary

- Supply Chain – A CII certified “SCM PRO” professional with approx 19 years of experience across Supply Chain Management (Purchase, Logistics, PPC & Warehouse Management), Operations and General Management.
- Proven work experience in striking excellent coordination within the organization including planning, logistics, materials management, cum procurement.
- Overcome complex business challenges and took high-stakes decisions using subject matter expertise in managing and implementing effective purchase operations & processes to assure continued success in customer satisfaction.
- Resourceful in ensuring suppliers meet quality, service, cost, expectations as well as providing outstanding value in product technology, supplier innovation through supplier relationship management and value engineering.
- Proven expertise in spearheading development of new businesses from scratch, establishing alliances and attaining operational excellence.
- Leader & Organizational Change Agent, delivering business results focused on improving business processes to improve reliability, increase simplicity, and enable scalable growth in managing commodity buying.
- Skilled in providing a consistent & best business practice that improve efficiency, reduce operating costs increasing performance, within tight time scales and within budget.
- Dynamic, disciplined & focused with honesty and integrity; possess excellent planning, leadership, negotiation & customer relationship management skills.

Core Competencies

Supply Chain Excellence	Forecasting	Project Procurement
Budgeting	P&L Management	Inventory management
Contract Management	Supplier Management	Team Management

Organizational Experience

Sept’25 – present with BEML Ltd (a Miniratna PSU, Govt of India undertaking), as DGM – Material Management
Key Result Areas:

- **Common Purchase:** Spearheading a team of 6 in procuring materials / services required for plant primarily via competitive tendering process.
- **Bid issuance:** Notice inviting tenders, closure and evaluation of bids as per company norms.
- **Negotiation:** Finalising the sources for better quality, price, services for most competitive benefits.
- **Contract management:** Making contract for appropriate business partners.
- **Budget management:** Keeping finance updated for expenses, estimation and funds requirement by optimizing cost, adhering to budgets and driving efficiency to support organizational goals.

Achievements:

- Sales: Achieved sales growth continuously for 3 years.
- Customer Centricity: Many customer heroes and moment of fame for being customer obsessed person.
- Efficiency: Best OTD plant in 2022 across Rexroth plants.
- Productivity: Achieved highest production figures in 2021.
- Project: Developed a single platform in power BI for tracking department KPIs and other plant KPIs/projects.

Previous Experience

Key Result Areas:

Oct'20 – Aug'25 with Bosch Rexroth India pvt Ltd, Ahmedabad as Group Leader – SCM

Key Result Areas:

- **Demand management:** Responsible for international customer order management, evaluation, and deliveries to customers. Getting periodic forecast, ensuring target sales.
- **Production planning and control:** Ensuring monthly production plan as per SIOP, maintaining zero backlog, monitoring sales back log, controlling material master and inventory as per targeted business plan.
- **Material management:** Timely order issuance to suppliers, maintaining OTD & DIO, rejection handling.
- **Supplier assessment:** Evaluating suppliers for quality, cost and delivery and helping them to meet the standards set.
- **People management:** Managing a team of 12 towards achieving organizational values and annual goal while ensuring their development.
- **Sustainable efficiency:** Understanding the company requirement and molding and guiding the internal and external stakeholders in attaining the vision/mission and better productivity.

Feb'15 – Nov'19 with SCHNEIDER ELECTRIC INFRA., Vadodara as Manager – SCM

- **LV switchgear procurement:** Responsible for Sourcing & procurement of RM required for LV like Sheetmetal, aluminum busbar, Plastic components, press components, relay from OG sources and ACB, MCB, MCCB, Vamp, MICOM from IG sources.
- **Collaboration:** Coordinating with Quality, engineering, planning, purchase, project management, warehouse, logistics for smooth execution.
- **SPS:** Understanding requirement, helping team in executing front end supply chain role by adhering to the defined process and fulfill thereby by following Schneider production system.
- **Forecasting:** Issuing forecast to IG suppliers and OG critical suppliers and measuring their ESSR/ISSR
- **OTDS/OTDC:** coordinating with planning, project, production, and scheduling for timely deliveries of RM and FG as well.

Jul'13 – Jan'15 with TBEA ENERGY INDIA PVT. LTD., Vadodara as Assistant Manager – Purchase

- **Project procurement:** Responsible for factory establishment & EPC/EPCC, procurement of related items/services.
- **Bid issuance:** Notice inviting tenders, closure, and evaluation of bids as per company norms.
- **Contract management:** Making contract for appropriate business partners.
- **Budget management:** Keeping finance updated for expenses, estimation, and funds requirement.

May'09 – Jun'13 with AREVA T&D INDIA LTD., Vadodara as Executive – Procurement

- **CAPEX purchase:** Responsible for capital purchases, maintenance and shared services sourcing and fulfillment.
- **Production Purchase:** Order management, supplier management, issue resolvance.
- **EPC purchase:** Supporting to EPC team for purchasing of project items.
- **Inventory management:** Managing inventory as per specified standards using the tools.

Feb'07 – May'09 with EMCO Limited, Jalgaon as Asst. Engineer – Purchase

- **Production purchase:** Responsible for items related to production specifically winding dept like insulation, PICC.
- **Maintenance Purchase:** Responsible for maintenance and service-related purchases.

Education

- Executive MBA in Operations Management from IIM Kozhikode (2018-2020).
- B.E. in Mechanical Engineering from Utkal University (Institute of Technical Education & Research, Bhubaneswar, Odisha) in 2006.
- Diploma in Mechanical Engineering from SCTE & VT (BSET, Bhadrak, Odisha) in 2002.

Knowledge Purview

- Power BI, Python, Lean manufacturing, 5S, Six Sigma, SAP (MM/SD module), ISO, EnMS, OHSAS, VMI,

Date of Birth: 16th June, 1982

Languages Known: English, Hindi & Odia

Address: New Thippasandra, Bengaluru, Karnataka, India, 560075

Hobbies: Gardening, playing Cricket, badminton